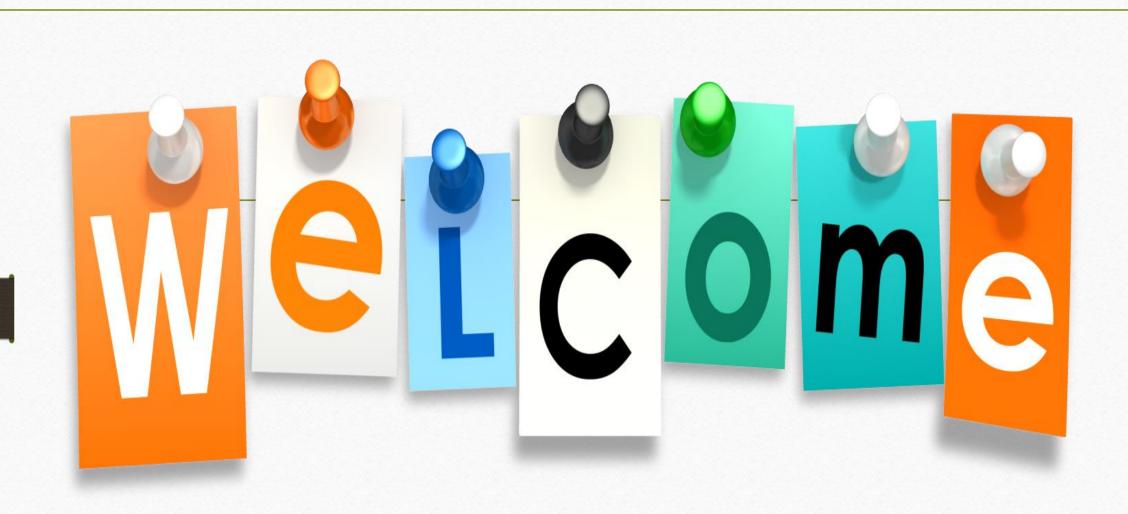
New Partner Agency Orientation









About Us



VISION

Inspiring & encouraging our community to end hunger and help our neighbors thrive.

MISSION

To create hope & nourish lives through a powerful hunger relief network, while multiplying the generosity of a caring community.



WALUES

Thank you for sharing our values:

Service | Integrity | Stewardship

Respect | Accountability

Collaboration | Diversity



Serving those in need in Central Florida's 7 counties:

- Brevard
 - Lake
- Marion
- Orange
- Osceola
- Seminole
- Volusia



Second Harvest Distributes Food Across a



Second Harvest Locations Orlando Ocala



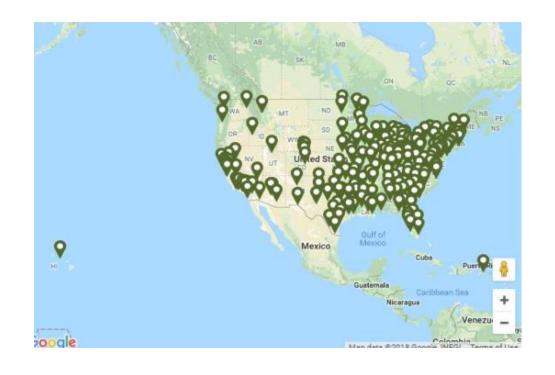
Mercy Kitchen

Daytona Beach

Melbourne









THE HUNGER PICTURE



IN CENTRAL FLORIDA

531,710 people face hunger in our community.



people experiences hunger.



1 in 6 kids faces hunger every day.

MISSION

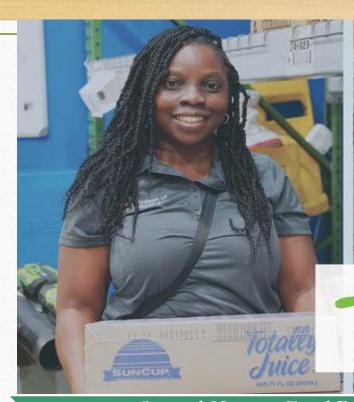
Our mission is to create hope and nourish lives through a powerful hunger relief network, while multiplying the generosity of a caring community.

DID YOU KNOW?

300,000

meals are provided to kids, families and seniors daily across Central Florida. 154,500

kids in our community experience food insecurity.







Last year, with the help of numerous donors, volunteers and a caring, committed community, the food bank distributed enough food for 82 million meals to partner programs such as food pantries, soup kitchens, women's shelters, senior centers, day care centers and Kids Cafes.

Second Harvest Food Bank of
Central Florida is a private,
nonprofit organization that
collects, stores and distributes
donated food to more than 870
feeding partners in seven Central
Florida counties: Brevard, Lake,
Marion, Orange, Osceola,
Seminole and Volusia.

HOW THE FOOD FLOWS



Farms, Retailers & Food Donations



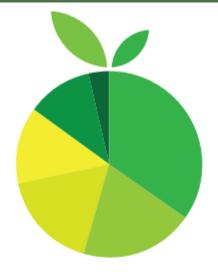
Second Harvest Food Bank



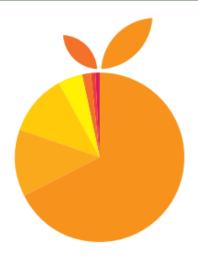
Partner Feeding Programs



Kids, Families & Seniors



Retail/Wholesale	33.94%
Purchased Food	20.06%
Food Manufacturers	16.62%
USDA/Government	14.19%
Farmers/Growers	12.49%
Food Drives	2.71%



•	Emergency Food Pantries	66.17%
•	Day Care/Youth Programs	12.94%
•	Residential/Rehab Centers	8.79%
	Multi-Service Providers	7.30%
•	Emergency Shelters	1.82%
•	Soup Kitchens	1.66%

1.33%

Senior Programs

How we can feed those who are food insecure? What is the difference between a food bank and food pantry?

- A food bank is a non-profit that safely stores millions of pounds of food that will soon be delivered to local food programs, like a food pantry. Food banks are all different sizes. Some are very large more than 25 of our food banks are double the size of an average wholesale club. Regardless of size, the food they store is donated from local neighbors, retailers, grocery stores, and restaurants. Feeding America also helps connect our network to additional resources, including food.
- A food pantry is a distribution center where hungry families can receive food.
 Supplied with food from a food bank, pantries feed hundreds of people per week! Because every community is different, there are many different types of pantries.



Agency Relations Leadership Team



Patti DeLaCruz
Director of Agency
Relations



William Linaja
Agency Relations
Lead



Bill Collins
Chief Operating
Officer

Agency Relations Coordinators



Pablo Rivera-Luna Osceola & Orange

Nicole Gingras Brevard & East Orange

Gail Strickland Marion & Lake

Adam Harris Seminole and West Orange

Agency Relations Support Team



Nia Teele



Eli Valentin



Jenny Nates Kirby



Sheridon Chaney



















Shopping



Meat @ .19c per lb.



Dairy @ .19c per lb.



Cans & Dry @ .19c per lb.



Produce-No Cost



Bread & Pastries
No Cost



Misc. - No Cost

Donated Product Available in the Agency Mart

Power Purchase Items (PUR)

Second Harvest has the ability to purchase food in bulk usually for a lower cost than most retailers.

Agencies can order these items online to restock their pantries with items that are rarely donated.













If an agency receives spoiled/or damaged PUR food that cannot be distributed, please take photos of the product and report to Second Harvest for next steps.



SHFB reserves the right to limit the amount and type of product the agency may receive.

SHFB has the right to adjust the agency's order accordingly and limits on products may be necessary due to inventory.

Non-Food

Non-Food Items







- All Non-Food Items must be distributed to those in need in the community and should not be used for personal use.
- Most donated items are .19 a pound
- Must have a current Florida Tax
 Exempt Certificate on file at the food bank.

Let's **Talk** Produce! Farm food

Fresh From Farmers or Distribution Centers

Often optimum quality--2-week shelf life -









From Retail Store

Mixed freshness and quality---for immediate use

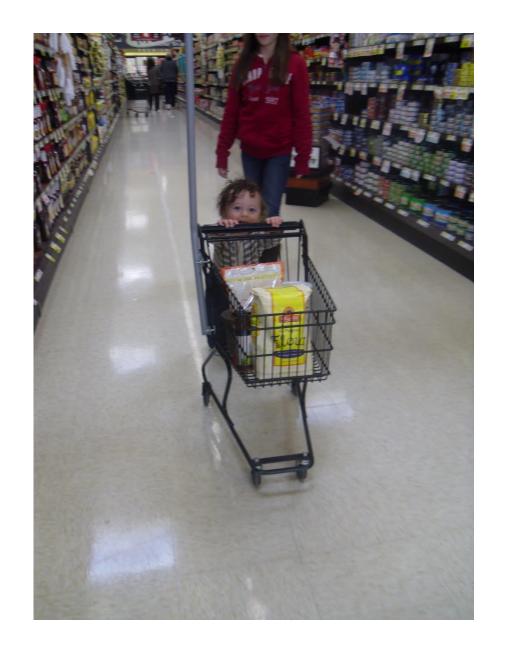






Shopper Training

- •All agencies that shop at the Second Harvest Warehouse shall ensure all shoppers have completed the current SHFB Authorized Shopper Training.
- •Only Authorized Shoppers will be allowed to receive food in the mart.
- •During each shopping appointment, agencies may have no more than 2 authorized shoppers in the Agency Mart and 2 loaders in the Agency loading dock area.





Shopping 101 and Warehouse Tour





is Hungry?

Food Insecurity in Central Florida

County, State	Overall Food Insecurity Rate	Ratio (1 in X) Overall	# of Food Insecure Persons Overall
Osceola County,			
Florida	13.7%	7	53,750
Volusia County, Florida	13.4%	7	74,900
Orange County, Florida	12.4%	8	177,180
Lake County, Florida	12.0%	8	46,600
Brevard County, Florida	12.1%	8	73,940
Seminole County,			
Florida	11.2%	9	53,020
Marion County, Florida	13.8%	7	52,320



Central Florida's ALICE Population

- Of Florida's 8,533,422 households in 2021...
- 13% earned below the Federal Poverty Level (FPL)
- 32% were ALICE, in households that earned above the FPL but not enough to afford the basics in the communities where they live
- Together, 45% of households in Florida were below the ALICE Threshold (poverty + ALICE divided by total households)



Potential Causes of Childhood Hunger



Low family incomes

Although parents and caregivers work hard to provide for their children, low wages make it difficult to have enough money to buy food.



Lack of affordable housing

Despite budgeting and saving, the high cost of housing can make it difficult for families with children to afford food and rent.



Racism and discrimination

Black people, Latinos, and Native Americans are more likely to face barriers to getting food.

Childhood Hunger in Central Florida

County, State	Child Food Insecurity Rate	Ratio (1 in X) Children	# of Food Insecure Children
Osceola County,			
Florida	17.6%	6	16,660
Volusia County, Florida	19.3%	5	18,820
Orange County, Florida	18.9%	5	58,390
Lake County, Florida	17.6%	6	12,920
Brevard County, Florida	16.8%	6	18,560
Seminole County,			
Florida	14.1%	7	13,810
Marion County, Florida	21.8%	5	15,340



Potential Causes of Senior Hunger

There are many reasons why seniors are at higher risk for hunger:

Health conditions

Seniors are more likely to have chronic health conditions that make cooking and grocery shopping difficult.

Transportation problems

Many seniors don't have access to transportation, making it more difficult to get to grocery stores or food pantries.

Fixed income

Seniors often have limited income, making it difficult to afford food and other expenses like rent and medicine.

Social isolation

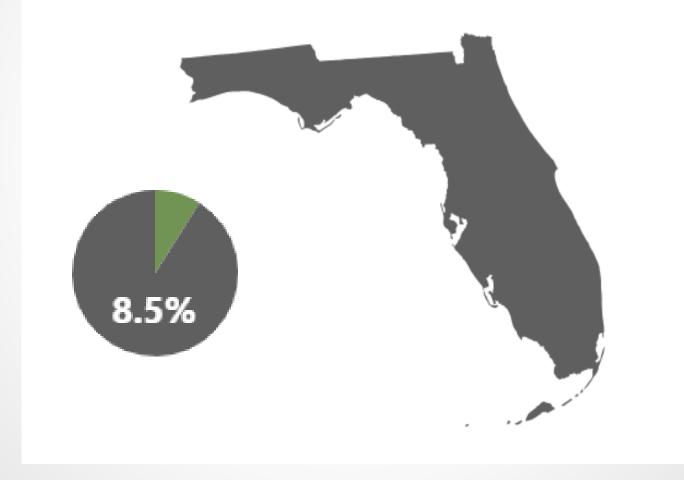
Seniors who live alone may not have family or caregivers who can help them with grocery shopping and cooking.

Senior Hunger in Central Florida

2021 Food Insecurity In Florida

FOOD INSECURE POPULATION (SENIOR-60-PLUS) IN FLORIDA

527,979





Veteran hunger facts

1 in 9

24%

1.2

working-age veterans are food insecure.

of active-duty service members were food insecure in 2020.

million low-income veterans use SNAP (formerly known as food stamps).



- Low-income jobs
- Trouble finding work
- Impact of military service



Facts about those experiencing homelessness

- Numbers are increasing: On any given night, there are over 600,000 individuals experiencing homelessness in the U.S.
- One-quarter of those are children.
- Domestic violence can contribute to homelessness.
- Many veterans are facing homelessness.
- In some states, homelessness is a crime.
- Many people experiencing homelessness have a job.



Who is hungry in Central Florida?

- It could be any one of us.
- Hunger does not discriminate.
 - It can happen at any time.





is Poverty, Hunger, and Food Insecurity?



Poverty

[ˈpä-vər-tē]

A state or condition in which a person or community lacks the financial resources and essentials for a minimum standard of living.

What is POVERTY?

When someone lives in poverty, their basic human needs cannot be met.

People and families who may go without proper housing, clean water, healthy food, and medical attention.

END HUNGER

What is Hunger?

SUMMARY

Hunger happens when people do not have enough food to eat. The main cause of hunger is not a collective shortage of food but rather access to food – especially nutritious food. Addressing hunger is more than just giving people enough calories.

3 MIN READ

Food insecurity

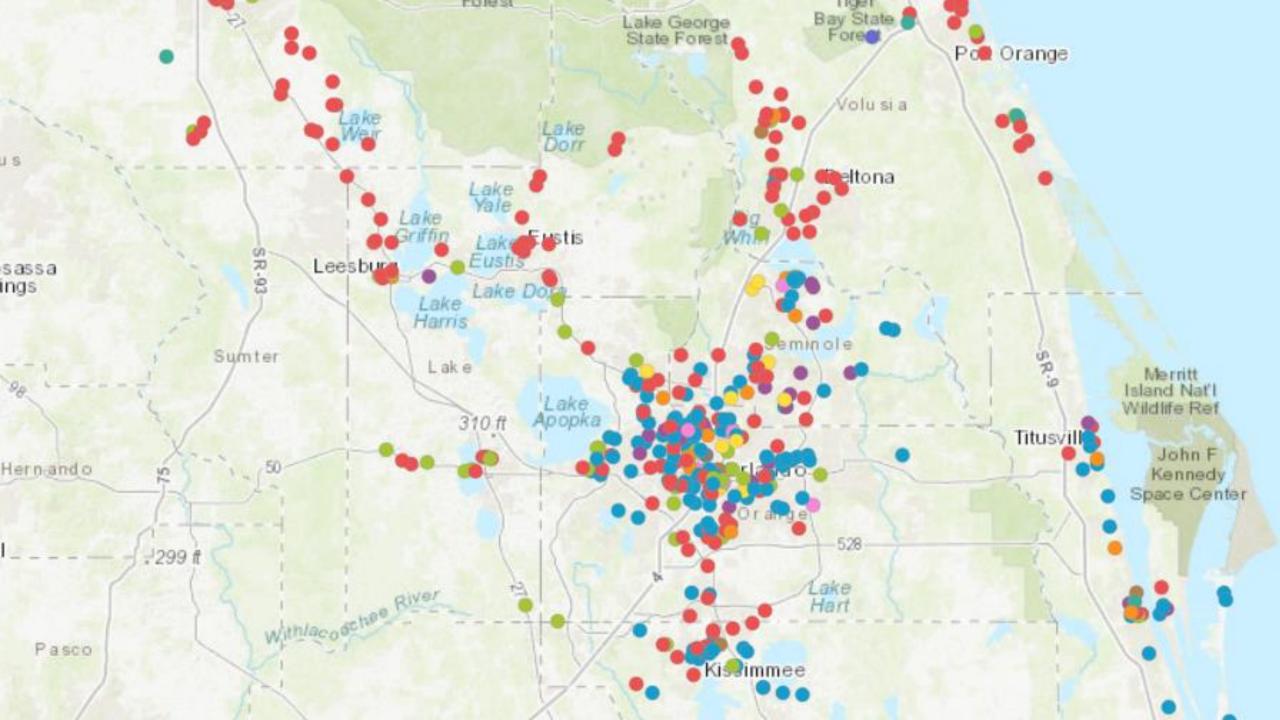
It's when people don't have enough to eat and don't know where or when their next meal will come from.



Hunger is a result of Food Insecurity









can I receive food assistance in Central Florida?



Need food?

Second Harvest works with 625 feeding partners across seven Central Florida counties to distribute food to people facing hunger.

Always call before heading to a location.

Hours and location may vary.

Scan to find a food pantry or distribution near you.

Itilize yon telefon pou ou eskane köd QR sa pou ou ka jwenn kote yo bay manje.



¿Necesita alimentos?

Second Harvest trabaja con 625 socios a través de los siete condados de la Florida Central para distribuir alimentos para las personas que están pasando hambre.

Siempre llame primero antes de dirigirse al lugar.

Las horas y los lugares pueden variar.

> Escanee para encontrar un banco de alimentos cerca de usted.

Скануйте щоб знайти місця харчової допомоги поруч з вами.

Eske ou bezwen manje?

Second Harvest travay ak 625 patnè nan sèt vil nan Central Florida ki ofri manje pou moun ki nan grangou.

Toujou rele oswa fe kontak ak kote yo bay manje yo avan ou ale.

> Paske lokasyon ak lè yo ka chanje.

Потрібна їжа?

Second Harvest працює в 625 партнерами по годуванню в семи округах Центральної Флориди для того щоб доставити їжу для потребуючих.

Завжди зателефонуйте до того, як відправитися на місце.

Години та місцезнаходження можуть відрізнятися.

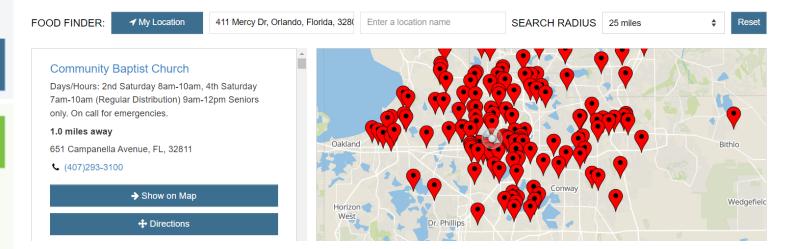
NEED FOOD ASSISTANCE

» Need Help? » We Can Help

Food Locator

Please call before visiting to make sure that their hours & location has not changed.

Por favor asegúrese de llamar antes de visitar para asegurarse que las horas o ubicación no hayan cambiado.



Food Locator

FeedHopeNow.org/need_food | 407-295-1066 United Way Helpline: 2-1-1





we need you to help FIGHT HUNGER!





FEEDING CENTRAL FLORIDA

1 in 8 Central Floridians is facing the reality of hunger and food insecurity.

In fiscal year 2022/2023, Second Harvest Food Bank provided 76 million meals to families, kids and seniors.

Meals are distributed through a robust feeding partner network with 768 partners across seven counties, including Brevard, Lake, Marion, Orange, Osceola, Seminole and Volusia.



770+ Feeding Partners

550 Partner Agencies

PROVIDE FOOD TO FAMILIES IN NEED

PROVIDE ADDITIONAL RESOURCES

100 School Pantries

ADVOCATE FOR THOSE WHO CAN'T

WORK TOGETHER TO MAKE A DIFFERENCE

120 Community Partners

GIVE BACK TO THE COMMUNITY

FEEDING HOPE FIGHTING HUNGER



PARTNER AGENCIES:

What does fighting hunger mean to you?





Emergency Food Distribution serving the **ENTIRE** Community







Mobile Drop Distributions in the areas of need









Meal Programs









Residential Treatment Centers, Shelters and Group Homes









Mobile Pantry/Deliveries









Partner Agencies Supporting Schools



Time for a Break!





Partnership Agreement (MOA)



501c3 Agency or Authorized Church and Florida State Tax Exempt Agency

MOA contract for 1 year

Agency provides a feeding program that serves the needy annually



Receives food from Second Harvest every 60 days and distributes food to the community at least twice a month



Ensures that food is distributed in the way the Donor Intended



Agency Focuses on Neighbor Centered **Practices and** Puts the Neighbor First!







Funding a Food Pantry

Funding Your Food Pantry

Even though a high percentage of the food you received from Second Harvest is very affordable, either free, assessed .19 a pound or part of the power purchase program, each food pantry should ensure that they have regular funding available to run their food distribution.

Funding Sources

- Budget Funding
- Donations from the community and area partners
- Fund Raising Efforts
- Grant funding acquired by the agency or food bank (when available)





Food Safety

Food Safety for Meal Programs



Current Safe Food Certification

At least <u>one active member</u> of the Partner Agency team must complete and maintain current Safe Food Handling Certification.

A safe food MANAGERS certificate is required for prepared meals programs





Safe Transport of Food



Agency is responsible for covering all exposed product while being transported in an unenclosed vehicle.



Agencies that receive perishable product are responsible for using a freezer blanket to ensure safe temperature in transport and during some distributions.

Capacity Building Equipment Coolers and Freezers





In order for agency to receive perishable food like fresh produce, dairy or other product that needs refrigeration, or frozen meat or meals that need to be frozen, the agency must have a refrigerator (for cold items) and a freezer (for frozen items) on site at agency.



Monitor Product Recalls

- When agency receives a food recall email from the Food Bank, they must have a process in place to ensure this product is not in inventory or has not been distributed to the community.
- Agency can not opt out of the regular Food Recall emails that are sent regularly by the food bank.



Food Delivery

 Agencies that distribute food using a mobile delivery model must ensure that food safety protocols are being followed to make sure food is kept safe.





Food Storage

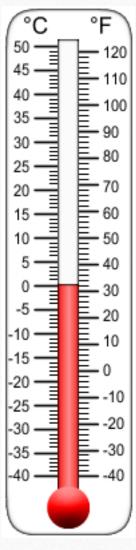


- Agencies agree that product will not be stored in or distributed from a private residence.
- Any additional storage area needs to be inspected by food bank staff before use.

Ensure Food is Secure and Stored Safely



All Storage Areas Must be Locked & Secured from the Public and Temperatures need to be tracked for both dry and cold storage areas.





Quarterly Pest Control By Certified Company



Rotate Inventory



Non-Porous Shelving

All food must be stored on Non-porous shelving to avoid contamination



Rules for Distribution



•All agencies must strive to provide food to anyone who visits their agency at least once regardless of where they live or their circumstances. Please avoid sending any neighbor away without any food and or resources.

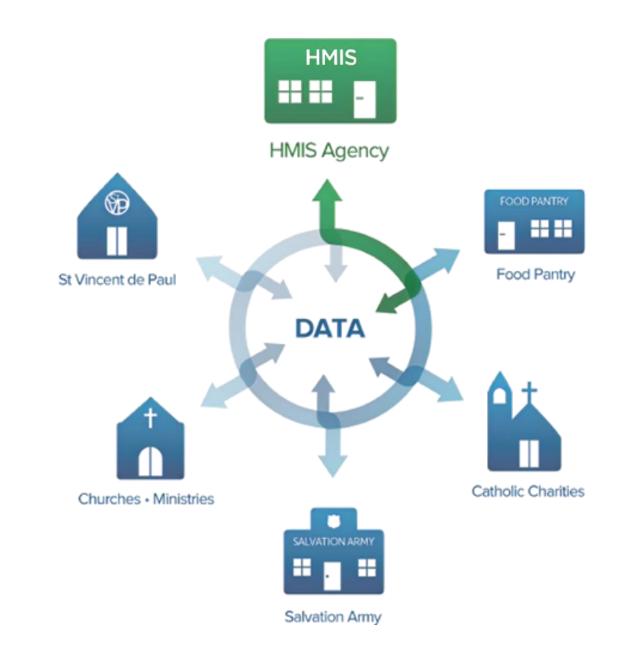
No food or non-food products received can be sold or used to barter or trade.

- FOOD MUST BE GIVEN
 FREELY FOR FREE TO THOSE
 IN NEED
- FOOD CAN NOT BE USED FOR AGENCY FUNDRAISERS OR PRIVATE EVENTS.



Distribution Tracking

 Agency can not use any data tracking program to limit the amount of food or the frequency the neighbor receives food because of "Pantry Hopping."



Feeding Volunteers/Staff In Need

- Volunteers/Staff who are food insecure can receive food from your distribution, but they must follow same process as all other neighbors.
- They can't receive food at a separate time or before neighbors.
- Recommend distribution at the end of regular distribution.



Partner Agency should distribute food only in their county



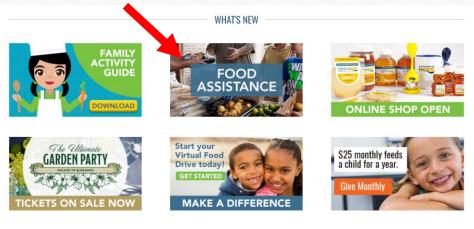


Agencies must report the number of households served and number of people in the household served MONTHLY

no later than the 10th of the following month

Agencies will share Food Finder with Neighbors

Second Harv	ABOUT US NEWS EVENTS CALENDAR PARTNER AGENCIES CONTACT US ECOND Harvest			Q
FOOD B of CENTRAL I	ANIZ	ng hunger. feeding hop	e.	Sign in below to manage your monthly gift or email communications SIGN IN »
HOW WE HELP	NEED HELP?	WAYS TO HELP	VOLUNTEER	DONATE



Agencies Serving Schools

Any agencies that serve schools using product received from Second Harvest Food Bank of Central Florida must notify the Food Bank which schools they are serving, sign an agreement with Second Harvest and with the schools they are serving and report the numbers of students served in their monthly statistics.







Neighbor Civil Rights









No Requirements for Food



Limited/or No Documentation Required from Neighbor

Birth Certificates, Social Security Numbers or passports are not allowed!



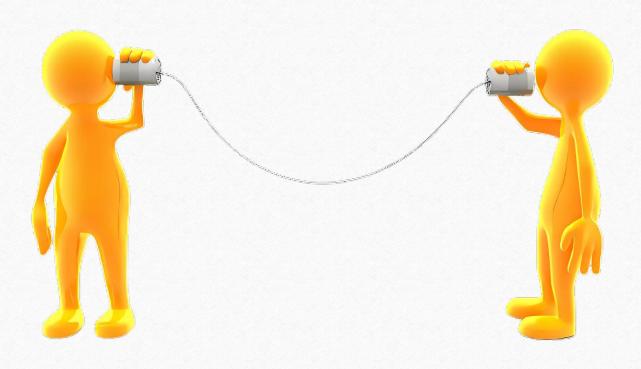
Discrimination Protected Classes

- National Origin
- Color
- Age
- Race
- Disability
- Sex



Communications

Committed to Regular Communication with the Food Bank





Wednesdays 10:00 a.m. – 12:00 noon

For more information or assistance outside regular hours, please call:
Grace United Methodist Church Office – 563-8917
John and Pat Dedo – 563-8447
Pastor Irene – 420-1797
Cherie Fila – 563-8225 or 282-2647

The Norway Community Food Pantry is supported by the generous donations of area churches and community members.

It is open to ALL who need assistance.

Hours of Operation

Notify SHFB in writing if/when its program changes location, highest authority, contact, shoppers, date and time of distribution, or type or size of food program.



Yearly Survey Participation



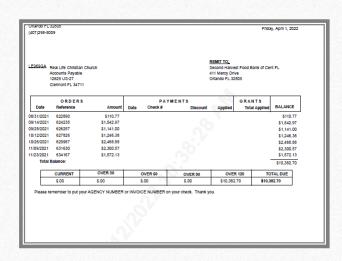
Agency Balance

Second Harvest Statements & Invoices

- Invoices with each order pick up or delivery.
- Statement mailed at the end of each month.
- Statements are available online.

- NEW AGENCIES ARE CASH & CARRY
 - INVOICES ARE DUE NET 30 days

	Clermont FL 34711				Pickup		7:00 am		
					Ship Via:	"Dock 2			
Product Reference				-Weight-		Shared Maintenance		cost	
	Description	Storage	Quantity	Unit	Total	/Lb	Total	Unit	Tot
Purchase Fo		_	1.00	15	15.00	\$0.00	\$0.00	59.66	59.6
	Pudding Chocolate 48/3.5 oz shelf stable	Dry						*****	
PUR-1106	Oatmeal Instant Variety Pack Pouches 120 Units	Dry	2.00	14	28.00	\$0.00	\$0.00	\$18.95	\$37.9
PUR-1142	Hash Corned Beef 12-15oz Cans	Dry	3.00	13	39.00	\$0.00	\$0.00	\$18.79	\$56.3
PUR-1162	Beans Pinto Low Sodium 24-15.50z -PUR-1111	Dry	4.00	27	108.00	\$0.00	\$0.00	\$13.11	\$52.4
PUR-1163	Fruit Cup Peaches Dioed in Juice 36-4oz •PUR-1117	Dry	1.00	10	10.00	\$0.00	\$0.00	\$20.85	\$20.8
PUR-1213	Beef Stew 12-15oz was Pur-220	Dry	2.00	14	28.00	\$0.00	\$0.00	\$14.92	\$29.8
PUR-123	Eggs , LOOSE Medium Grade "A" 15 DZ	Refrigerated	3.00	19	57.00	\$0.00	\$0.00	\$20.77	\$62.3
PUR-1234	Noodles Ramen Chicken 24-3oz - Pur-168	Dry	1.00	5	5.00	\$0.00	\$0.00	\$4.75	\$4.7
PUR-1242	Pasta Penne Rigate 20-1lb = PUR-1323	Dry	4.00	21	84.00	\$0.00	\$0.00	\$13.05	\$52.2
PUR-1265	Fruit Cup Mixed Fruit in Juice 36-4oz	Dry	1.00	10	10.00	\$0.00	\$0.00	\$20.85	\$20.8
PUR-1266	Chicken w / Rice in Mushroom Sauce 24-7.25oz	Dry	1.00	14	14.30	\$0.00	\$0.00	\$18.33	\$18.3
PUR-1306	Ravioli Beef 24-15oz EZ Open *Pur-544	Dry	4.00	27	108.00	\$0.00	\$0.00	\$21.18	\$84.7
PUR-1314	Chicken N Dumplings 12-15oz = PUR-326	Dry	3.00	13	39.00	\$0.00	\$0.00	\$10.19	\$30.5
PUR-1330	Sardines in Olive Oil 18-3.75oz EZO -PUR-1231	Dry	2.00	5	10.00	\$0.00	\$0.00	\$14.87	\$29.7
PUR-213	Peaches Sliced 12/15oz Light Syrup = Pur-88	Dry	2.00	14	28.40	\$0.00	\$0.00	\$11.41	\$22.8
PUR-240	Meatballs 1oz Italian Style 10lb box	Frozen	2.00	10	20.00	\$0.00	\$0.00	\$30.01	\$60.0
PUR-242	Potatoes Instant Mashed 12/13.3oz • PUR-1319	Dry	3.00	12	36.00	\$0.00	\$0.00	\$17.11	\$51.3
PUR-261	Peas Blackeye 12/15oz cans -PUR-1228	Dry	2.00	26	52.00	\$0.00	\$0.00	\$9.68	\$19.3
PUR-283	Com Dogs All Meat	Frozen	1.00	6	6.00	\$0.00	\$0.00	\$22.99	\$22.9
PUR-295	Pear Haives in Light Syrup 12/15oz -PUR-1227	Dry	2.00	12	24.00	\$0.00	\$0.00	\$10.76	\$21.5
PUR-395	Rice Brown 24-1lb - Pur-1161	Dry	2.00	24	48.00	\$0.00	\$0.00	\$15.16	\$30.3
PUR-56	Fish Tilapia Filets Bnis/Skis 3-Soz 10 lb	Frozen	2.00	21	42.00	\$0.00	\$0.00	\$33.27	\$66.5





Agency Monitoring



Food Bank Visits and Inspections

- Yearly Monitoring and Year Planning by Food Bank
- Periodic Drop Ins for Support
- Meetings to address compliance issues



Additional Programs & Opportunities





SNAP OUTREACH





......

GREEN

Choose often; low in saturated fat, sodium and sugar; supports health

YELLOW

Choose sometimes; medium levels of fat, sodium or sugar; can contribute to good health

Choose rarely;



Free Nutrition lasses

Second Harvest

Service Insights on Meal Connect Traini





Next Steps in Partnership

New Agency Onboarding Check List

- Site Visit
- Orientation at Food Bank
- "How To..." Zoom Training with Coordinators
- Shopper Training (for Orlando Warehouse Agencies)
- Warehouse Tours (Volusia, Brevard and Marion Agencies)
- First Shopping Appointment Tour (Orlando)
- Sign Memorandum of Agreement

Meetings to learn HOW TO ...



Make an appointment to get food



Place an order for food



How to input Statistics



First Time Distribution Tips



Monitoring FAQs

Coming Soon!

Partner Agency Training Zone



Partner Agency County Town Halls







The Impact of Neighbors Voices

